

## **Explanation of Fees and Fee Schedule**

Our mission is to deliver exceptional, high-value vacation experiences tailored to each traveler we serve. When you engage our services, you're not just booking a trip—you're gaining a dedicated travel consultant who invests time in understanding your unique preferences and needs. Leveraging our extensive industry network and trusted partnerships, we craft personalized, thoughtfully designed itineraries to ensure your journey is seamless and memorable.

In most cases, our commission is covered by the travel partners we work with. However, some trips may require significantly more time and effort than the standard compensation from these partners allows. During your initial consultation, I will inform you if your request is likely to require additional time, and if unforeseen complexities arise later, I will promptly communicate any potential extra fees before proceeding. For the majority of vacations, the following fee guidelines apply.

Linda Kobza Owner/Advisor, Gracepoint Travel

TRIP PL	<u>.ANNING:</u>
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Initial Phone Consultation	Complimentary
Up to 3 initial itinerary options	Complimentary
One change to the initial itinerary	Complimentary
Two or more changes to the itinerary or booking	\$50.00 per change
A family or group of more than 6 people traveling together	\$50.00 per person
A family or group of more than 6 people traveling on different itinerarie	s\$75.00 per person
Credit card declines more than two times	\$20.00 per occurrence
Complex trip planning**	\$50.00 per hour after two Hours

## **FEES AFTER BOOKING:**

Reservation Change after Deposit	* \$50 per person
Late Payment Fee	* \$250.00
Cancellation of Reservation	* \$100.00
Reinstatement of Reservation	* \$200.00

## A LA CARTE FEES: AVAILABLE UPON REQUEST

Airfare Only	\$40.00 per ticket
Business Class Airfare Only	\$50.00 per ticket
Hotel Only Booking	\$ 50.00 per room
Concierge Services	\$50.00 per hour
Travel Counseling (no bookings)	\$150.00 per hour

<sup>\*</sup> Paid in advance plus any applicable vendor or service fees implemented by vendor

<sup>\*\*</sup> A trip is considered complex if it involves more than two of the following elements: booking multiple cruise cabins, coordinating multiple lodging reservations, arranging multiple flight legs, scheduling multiple excursions or sightseeing tours, or securing private transportation beyond standard airport transfers. These types of trips typically require more detailed planning and coordination, which may result in additional planning fees.